



THE  
TAYLOR FELDMAN  
GROUP LLC

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## *Workers Compensation Strategic Analytics*

The Taylor Feldman Group provides workers compensation third party administrators and insurers with a full range of medical benefits analytic consulting. With our services, you can confidently demonstrate and enhance the value of your products. Our in-depth quantitative and managed care expertise allows you to:

- Produce analytic work more efficiently and consistently
- Evaluate and improve medical networks and medical management
- Focus on business development activities & attract and retain business

We are managed care experts and bring more than 20 years of experience providing data-driven analytics, consultation, reporting and strategic planning to group health and workers compensation clients. We know how the health care industry really operates and what works and what doesn't among the many products and vendors in the managed care arena.

We work side by side with you to add value to your business and clients at all points in the client relationship. We help you sell and retain more business by demonstrating the quantitative and qualitative superiority of your product offerings. We deliver in-depth data driven analytics to highlight the value of your service and identify areas for improvement. Our services allow you to focus more time on building and maintaining client relationships, accurately and efficiently paying medical bills and indemnity claims, identifying client specific needs, and developing customized product packages that meet those needs.

## *Examples of Services*

- Hard-hitting, data-driven value statements on the performance of your products to sell new (and retain existing) business.
- Balanced scorecard statistics for internal operations that enable management to track and reward operations using key measures that dovetail with external product goals.
- Provider panel selection to identify high quality, high efficiency providers to improve outcomes and differentiate your network-based products.
- Predictive modeling to enable earlier identification and management of potential higher cost cases – analyses use medical / pharmacy billing and indemnity data and other available sources
- Assessment of data warehousing and information linkages to maximize the value of data capture for reporting and analysis, both internal and external.
- Support make-or-buy decisions on systems from the reporting and analytic end-user perspective.

## *Experience Matters*

**Erik Taylor** and **David Feldman** are the founding partners of **The Taylor Feldman Group**. They have over 40 years combined experience in organizing and analyzing data to support decisions in the managed health care industry. They have worked with insurance carriers, third party administrators, Fortune 100 Corporate clients, state and federal agencies and plans, and providers in both the workers compensation and group health plan arenas.

[www.taylorfeldman.com](http://www.taylorfeldman.com)

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